TITAN

NxStage Taking Home Dialysis to the next level with Titan for Salesforce

Dedication, Compassion, Innovation

NxStage Medical Inc, headquartered in Lawrence, Massachusetts, USA, is dedicated to helping its patients discover, achieve and maintain freedom and flexibility while on dialysis therapy that meets their needs. NxStage provides a System One portable hemodialysis system to allow patients to complete dialysis in their homes to have a flexible lifestyle.
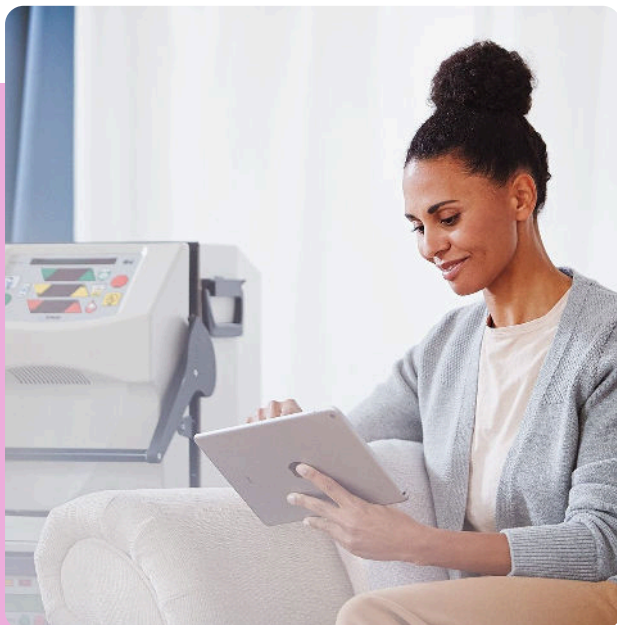

| Industry	Customer since	Products	Features
Medical/Healthcare	2020	Web Portal, Forms, and Docs	Pre-filled forms, Online Portal

Conquering the Challenges

NxStage realized they needed a less labor-intensive way to manage their contractors.
They wanted a seamless tool to connect contractors' data with Salesforce to create, manage and generate agreements and forms to meet all their document generation needs.
In addition, NxStage required a web portal to access information quickly.

Simple yet Powerful Solutions

NxStage partnered with Titan to digitize their workflows using Titan Web, Docs, and Sign, allowing contractors to access data with no code from their preferred devices from any location. They can view their details and events, update attendance, sign an agreement, download attachments, and more.

Data is now quickly routed to their records in Salesforce and automatically updated in real-time.
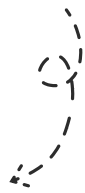
Impressive Results

Seamless Integration
Titan's seamless integration improves data accuracy, with up-to-date records automatically saved and stored in the secure cloud database.

Improved Administration
Streamlined collaboration via automated workflows, eliminating spreadsheets and manual data entry, resulting in cost and time savings of 40 hours/month.

Device Responsive
Contractors can enter the portal using any device from any location with automatic notifications and instant alerts.

Electronic Signatures
Electronic signatures make it easier for contractor agreements to be signed and reviewed via the portal instantly.

Return on Investment
$12 000 US dollars per year saved on licenses and $6 000 US dollars per year saved on document generation and e-signatures.

See more success stories at https://titandxp.com/customer/

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