



CUSTOMER SUCCESS STORY

Daheim Solar Uses Titan for Seamless Doc Gen and eSign in Salesforce



Meet our Customer: Daheim Solar

Daheim Solar, based in Germany, assists customers with generating their own solar power. With nine years of experience in the field, Daheim Solar offers customers options to rent or purchase solar PV systems for their homes to save on electricity costs.

Daheim Solar's Challenge

Daheim Solar does not have a large workforce to track documentation. Additionally, they introduced Salesforce Sales CPQ. Now, their processes had to change. Daheim Solar found an application to address both problems. Unfortunately, it prevented them from maintaining documents and processes. Additionally, the company wanted a signature process for documents.

daheim.

Industry

Solar Power

Customer since

2023

Products

Titan Docs

Features

Document Generation/ Process Automation/ Signatures



The Solution: Time to Try Titan

With Titan, Daheim Solar implemented everything they needed in 4 months. For example, Daheim Solar changed 3 quotes and a confirmation document with 4 different flows and custom logic dedicated to the business process. Then, a contractor's contract and a new process were created, with documents detailing orders and warehouse movements for acquiring materials.

By leveraging Titan, Daheim Solar rebuilt the invoice generation process in 2 weeks using Word and Salesforce.

Results from Integrating Titan with Salesforce



Up to 80% of Time Saved!

Starting a new project from scratch can be done in 20% of the time compared to the previous approach.



Motivate Teams to Be Productive

Employees feel empowered to do tasks they would have postponed or not done in the past.



Added Value with Titan

Daheim Solar has a new document generation process with robust logic that employees enjoy working on.



No Code Tools

Titan gave the company the control it needs to perform tasks well with tools that are intuitive and easy to use.



Smart Software for Salesforce

Daheim Solar have a tool to generate documents from Salesforce. Adopting Titan and creating quality document-generation solutions has saved the company time and money.

What does Daheim Solar say about Titan?



"I'm really happy with Titan as a tool and the way it has been easy in replacing whatever we had."



Alberto D'Amico