

Blanchards Inheritance Reclaimed 1400+ Hours Per Year

 **Industry:**
Inheritance Services

 **Customer Since:**
2024

 **Products:**
Document Studio

 **Features:**
Doc Gen, CLM, eSign

COMPANY BACKGROUND

Blanchards Inheritance is an international probate research firm founded in 2011. Based in the UK, they support clients across Ireland, Germany, Switzerland, South Africa, and the USA.

THE CHALLENGE

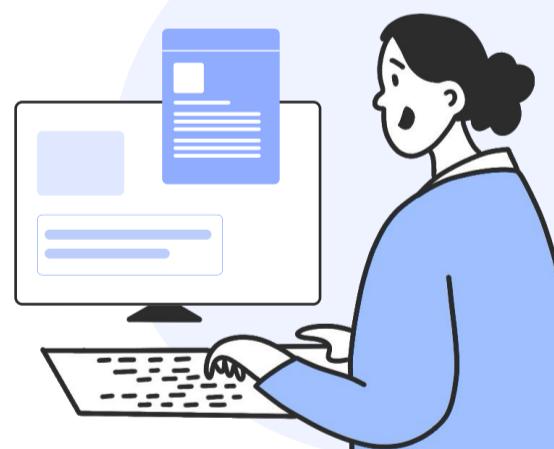
The team was generating around **1,000 documents a month**, each taking roughly **10 minutes**. That's **166 hours of admin** work every month spent copying data, fixing formatting, and pushing documents out the door.

Their previous document tool integrated with Salesforce, but it didn't automate anything end-to-end.

Costs and workloads were rising, and scaling globally wasn't realistic. They needed a Salesforce-first way to generate, manage, and sign documents that reduced admin.

TITAN'S SOLUTION

Titan Document Studio replaced the old process with automated, pre-populated document generation directly inside Salesforce. Employees now build, review, and send contracts in a few clicks, with every step tracked and stored in Salesforce.



KEY RESULTS

-  **1,440 Hours Saved Per Year:** Auto-populated workflows removed nearly **60 business days** of manual work.
-  **Faster Processes:** Turnaround times dropped, and contracts now live entirely in Salesforce, not scattered across tools.
-  **Less Admin, More Impact:** Titan handles the repetitive work so staff can focus on research, clients, and case management.

- ✓ **Ready to Scale:** Titan's Salesforce-native setup gives Blanchards Inheritance a foundation to expand internationally without adding admin load.

THE FUTURE FOR BLANCHARDS INHERITANCE

With Titan powering document generation and eSign inside Salesforce, the firm has reduced software costs, freed up staff time, and built a scalable workflow as they grow globally.

"Titan is brilliant. The way our team has built our Salesforce org is great, but how Titan can generate documents straight from the platform is crazy!" Blanchards Inheritance Employee