



## K Formation Reduces Admin Work By 50%

 **Industry:** Education  **Customer Since:** 2023  **Products:** Enterprise Suite  **Features:** Forms, eSignatures, Portals, Doc Gen, Automation

### COMPANY BACKGROUND

[K Formation](#) is a state-funded, certified training organization based in France, delivering practical, compliance-focused training for public-facing establishments. The organization specializes in real-world, on-site professional development, [helping companies upskill their teams](#) in line with regulatory and professional standards.

### K FORMATION'S CHALLENGE

K Formation's Salesforce setup relied on multiple tools for eSignatures, document generation, and forms. These tools didn't integrate cleanly, creating slow processes and unnecessary admin work.

Between 2021 and 2024, [K Formation grew by 275%](#). Rapid growth increased pressure on training coordination, logistics, and administrative operations. The existing setup could not scale with the business.

### TITAN'S SOLUTION

Titan replaced K Formation's standalone eSignature tool and unified their training and administrative workflows into [a single Salesforce-first platform](#).

Forms, eSignatures, portals, document generation, and automation now support core processes such as training coordination, participant data collection, approvals, and internal administration, all running natively in Salesforce without adding new tools or increasing software spend.

***"Despite being a small team, we were able to handle everything with Titan and Salesforce by ourselves." K Formation Employee***

## KEY RESULTS

- ✓ **50% Less Admin Work:** Automation removed half the manual workload, allowing staff to focus on higher-value tasks.
- ✓ **Streamlined Training & Logistics:** Training coordination, trainer management, and logistics are now clear and efficient.
- ✓ **Lower Software Costs:** Multiple tools were consolidated into one Salesforce-native platform, reducing total cost of ownership.

