

Entire Organization Connected To A Single System Of Record

Industry:
Real Estate and Property

Customer Since:
2025

Products:
Document Studio

Features:
Doc Gen, Automation

COMPANY BACKGROUND

[Property Solutions Group](#) is a UK-based probate property management and sales organization founded in 2015. The company supports probate solicitors and estate executors by managing properties end-to-end after the owner's passing, including maintenance, sale preparation, insurance management, reporting, and SRA-compliant documentation.

PROPERTY SOLUTIONS GROUP'S CHALLENGE

Before Titan, Property Solutions relied on fragile, manual systems that could not scale with growing demand.

The team worked across more than a dozen spreadsheets, with all reports created and merged manually. Simple property details could take as long as a minute to be retrieved.

When a spreadsheet with the information for over 600 clients crashed, and when the legacy database failed, fixes were slow due to limited support.

TITAN'S SOLUTION

Titan Document Studio allowed Property Solutions Group to [embed report generation](#) directly into Salesforce. Staff now generate more than 17 complex report types from a single system.

Reports are generated directly from [live Salesforce data](#), ensuring details are captured automatically. Each report is [fully branded](#) and generated in a single click.

Titan provided rapid support, often responding within 30 minutes.



KEY RESULTS

- ✓ **Reports In Seconds:** Manual Word edits and PDF merging were eliminated, removing 2–3 minutes of work per report alone.
- ✓ **Admin Reduced:** With automated reports, the search for additional admin was ended. The same team now manages a larger workload with faster turnaround.
- ✓ **From 67% to 100% of Staff on Salesforce:** Report updates automatically sync to Salesforce, giving teams across departments access to accurate, real-time data.
- ✓ **One System of Record:** With reports stored directly in Salesforce, recordkeeping remains consistent, accurate, and SRA-compliant.

*“It’s been an excellent experience, and
I’d happily recommend Titan.”*

Kirsty Gooch, Business Support Director at Property Solutions Group